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Eddie Gilhooley

Manufacturing Professional with extensive management experience within a variety of international companies and cultures. A proven track record in fast moving, deadline driven manufacturing environments, utilising skills which include;

- Strong people manager; development of staff; effective delegation
- Planning and managing projects from conception to execution
- Analytical approach to planning, forecasting and change implementation
- Well developed time management and resource management skills
- Hands-on approach to tasks to encourage, support and inspire staff

Employment history

November 2015 – August 2020 Wabtec Rail UK

General Manager Wabtec Rail Scotland April 2018 – August 2020

- Accountable for P & L of Kilmarnock facility
- Responsible for 170 employees including Eng, Finance, H & S, Quality and Operations functions
- Accountable for £15M order book
- Transformed business from circa £300K loss to £0.5M profit
- Established new KPI's and measuring manufacturing efficiency to achieve this
- Re-evaluated how AAW (additional arising work) was costed to improve profitability

Introduction of new rolling stock into the UK diminished the refurbishment workload and I was tasked with evaluating strength and weaknesses of all UK facilities with a view to consolidation. This resulted in a decision to close the Kilmarnock facility which I was instrumental in ensuring happened fairly to employees and engaged and negotiated a buyer for the site.

Operations Director Brush Traction(Wabtec Rail)

- Accountable for all elements of Operations at Loughborough facility
- Responsible for 170 employees inc. mfg, engineering, planning, stores and maintenance
- Accountable for £36M sales orders being executed
- Responsible for refurbishment of Cl73, 158/9, 170 locomotives/carriages/diesel units

Sept 2014 – October 2015 Aerospace Tooling Ltd Dundee, Scotland

Operations Director

- Accountable for all elements of Operations at Dundee facility
- Responsible for 70 employees inc. mfg, eng, planning and quality including managers
- Responsible for £15M order book being satisfied
- Improved delivery performance from 24% to 65% in 3 months

Operations Director

May 2007 - Nov 2013 MB Aerospace

Motherwell, Scotland

General Manager

- Accountable for P&L of Motherwell Manufacturing Facility
- Responsible for 100 skilled employees inc. manufacturing, engineering, planning and quality
- Grew order book from £4M to £14M in 6 years
- Increased Net Profit from 10% to 15% over 5 years
- Instigated Lean Manufacturing techniques into facility inc. 5S, TPM, 8D and FMEA
- Transformed facility from 'jobbing shop' to engineering led Legacy & Low Volume component supplier
- Increased Engineering dept from 10 to 20 employees to drive excellence in Manufacturing, Quality and Cost
- Increased delivery performance from circa 45% to > 90% consistently
- Transferred manufacturing operations from Frome, Somerset to Motherwell in 2012

2003-2007

Rolls-Royce

Glasgow/Inchinnan, Scotland

Operations Manager

- Responsible for 4 shift supervisors and 150 skilled operators
- Business Unit responsibility for £25M manufacturing order book
- Accountable for delivery, quality and cost of aero parts and team member's appraisals and development
- Responsible for all H, S & E objectives and policy implementation for the division
- Managed T900 Casings and Shrouds team to 100% on time delivery for every development build
- 'Champion' of Self Directed Team project for Glasgow to Inchinnan transfer
- Member of a selected project team responsible for improvement of Nickel forging within the facility

1996-2003

Compaq/HP Computers

Bishopton, Scotland

Manufacturing Manager/Defective Materials Manager

- Managed a mixed skills workforce to meet and exceed aggressive performance goals
- Successfully managed change in a fast moving environment
- Created and implemented total flexibility model within cellular manufacturing work teams
- Created and developed after sales of defective material generating £1M for corporation

1978-1996

IBM UK Ltd

Greenock, Scotland

Various Production and Engineering Roles

- Program Manager for IBM Desktop PC range
- Europe, Middle East and Africa engineering rep whilst on 2 year US assignment
- Supervisor for 13 years in engineering and production areas
- Trained electronics technician

Professional Training & Education

Professional Training:

- Coaching & Mentoring
- Leadership & Team Building (Senn Delaney)
- Employee Relations
- Managing Safely
- Interviewing Techniques

Education

1978-1980

James Watt College

Greenock

SCOTEC III Electrical & Electronic Engineering

1973-1978

St Michael's Academy

Kilwinning

1 Higher / 7 O grades

Experience and education equivalent to Bachelor's Degree in Manufacturing – decreed by Professor of Engineering University of Miami

Personal Details

Married with 4 children

Full Driving licence

Interests: Golf and DIY